

06/06/2018-TIL FURTHER NOTICE BY REFINERY-(AT THE REFINERIES DESCRETION-ONLY)  
CI DIP AND PAY PROCEDURES-ROTTERDAM PORT

***NO TSR-NO NOR-NO MONEY. FOLLOW THE REFINERIES PROCEDURES -END OF STORY!!!***

**TERMS AND CONDTIONS:**

Origin: All products are of Russian Origin. May be affected from other regions of the world, the product specifications meet the GOST standards. Specifications: Specifications and SGS product passport can be provided for every product listed above on buyer request. Inspection: SGS charges for the dip test at loading port on buyer expense.

**SOFT CORPORATE OFFER**

We .....(Deleted on Purpose).....REFINERY »under penalty and Perjury hereby confirm the Availability and Capability to Supply the under listed Products agreed on the ruling of the Sales and Export Department Towards this Soft Corporate Offer and also confirms our Readiness to Executive a Sales and Purchase Agreement and a Spot Transaction for the under Listed Products available in our storage tank in Russia and Rotterdam port.

**(JP54)JET PROPULSION, A1, COLONIAL GRADE 54) RUSSIAN ORIGIN**

First Trail Lift: 1,000,000 BBLs

FOB Price: \$62 GROSS / \$60 NET

Commission: \$1 / \$1

**FOB: ROTTERDAM**

**VIRGIN FUEL OIL D6: RUSSIAN ORIGIN**

TRIAL LIFTS 50 MILLION GALLONS SPOT BEFORE CONTRACT.

FOB FIXED PRICE: GROSS USD \$ 0.90 / NET USD \$ 0.88 PER GALLONS.

TOTAL COMMISSION: \$0.2 /BUYER SIDE –CENT 0.1 USD/SELLER SIDE 0.1-CENT USD **FOB: ROTTERDAM**

**RUSSIA D2 GAS OIL GOST 305-82RUSSIAN ORIGIN**

QUANTITY: 50,000-100,000 METRIC TONS CIF.

PRICE: GROSS \$390 USD PER METRIC TON NET 380 PER METRIC TON.

**FOB PRICE: GROSS \$380 USD PER Metric Ton Net 370 per Metric Ton NOVOROSSIYSK PORT**

**RUSSIAN MAZUT M100 10585-99RUSSIAN ORIGIN**

QUANTITY: 50,000 100,000 METRIC TONS.

CIF PRICE: \$230USD GROSS / \$220 NET PER MT

**FOB PRICE: \$220USD GROSS / \$210 USD NET per Metric Ton VLADIVOSTOK PORT**

### **TERMS AND CONDITONS**

Origin: All products are of RUSSIAN ORIGIN the product specifications meet the GOST standards.  
Specifications: Specifications and refinery product passport can be provided for every product listed above on buyer request. Inspection: SGS charges borne by seller at loading port and CIQ or Similar borne by buyer at discharge port. The NCNDA/IMFPA signed by all buyer groups with commission structures.

### **DELIVERY: TERMS**

ORIGIN: Russian Federation.

DELIVERY: FOB/CIF ASWP with Rollover &Extension.

INSPECTION: SGS test report will be conducted at the loading port by SGS

PAYMENT INSTRUMENT: T/T, MT103, MT-760) SBLC at Sight.

LOADING PORT: Port Rotterdam. Vladivostok/Novorossiysk Port .

SHIPMENT METHOD: Via vessel or pipeline to Buyer's, tank Rotterdam port:

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Offer.
2. Seller issues commercial invoice (CI) to buyer, along with the following documents. GUARANTEE LETTER. STATEMENT AVAILABILITY OF PRODUCT. REFINERY REGISTRATION CERTIFICATE. ICC WARNING LETTER, HAVE TO SIGN BY BOTH PARTIES INVOICE FOR 2 DAYS SELLER TANK EXTENSION (OPTION)
3. Buyer Signs and returns to Seller commercial invoice (CI) along with BUYER tank storage agreement (TSA) and tank storage receipt (TSR) in the seller name. Alternatively Buyer extend seller storage tank for 2 days with the issued invoice.
4. Seller issues the following PPOP documents to buyer.

A. Fresh SGS report less than 48 hours. B. Tank storage receipt. (TSR) C. Product passport and Analytical report (PP) D. Injection report Rotterdam Shore Tank (IR) E. Unconditional DTA. F. Authorization to sell & collect (ATSC). G. Certificate of origin (COO) H. Authorization to verify (ATV).

5. Buyer order SGS to conduct the Dip test in the SELLER TANK on buyer expense, upon successful dip test Seller issue Buyer Title of Ownership Certificate to be followed by all export Documentation.

6. Buyer makes payment by MT103 or TT wire transfer for the total product and lifts the product and seller pays all intermediary involve in the transaction.