



Email: export@gngroupms.com
Email: gngroup.sb@gmail.com
Ref: GNG/TROR/BSG657/MNC67100CSW/2018

GNGROUP

Web: <http://www.gngroupms.com>
Web: <http://gngmsb.blogspot.com>
Issue Date: March 07, 2018

FULL CORPORATE OFFER CIF ASWP OR CIF STS

GNGROUP in collaboration with Our Refinery, Manufactory, Factory, Supplier or Seller, with Ref **GNG/TROR/BSG657/MNC67100CSW/2018** full legal responsibility, hereby issue this Soft/Full Corporate Offer with given terms and conditions as stated in this Offer to confirm our readiness to execute a Sales and Purchase Agreement with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer. **Valid till April 07, 2018**

DELIVERY TERMS:

CIF: ANY SAFE WORLD PORT (ASWP)

CIF: SHIP TO SHIP (STS) OCEAN

MODE OF PAYMENTS: FOR CIF ASWP 4 OPTION:

1) SWIFT MT700 VIA DLC OR LC TO FIDUACIARY COMPANY

2) SWIFT MT760 VIA SBLC TO FIDUCIARY COMPANY

3) SWIFT MT103 / TT TO GNGROUP

SPECIFICATIONS:

THE REFINERY CAN REALIZE AND SERVE ANY VARIATION IN THE SPECIFICATION AS PRODUCTS IF THE BUYER ASKS FOR IT IN THE ICPO

DIESEL-GAS OIL L0.2-62 GOST 305-82 (DIESEL D2)	
ORIGIN	RUSSIA
PRICE GROSS	USD\$370 PER MT CIF
PRICE NET	USD\$360 PER MT CIF
QUANTITY MINIMUM	50,000.00 MT PER MONTHSS
QUANTITY MAXIMUM	900,000.00 MT PER MONTHS
DESTINATION	CIF ASWP OR STS OCEAN

MAZUT FUEL OIL 100 GOST 10585/75-99 (MAZUT M100)	
ORIGIN	RUSSIA
PRICE GROSS	USD\$280 PER MT CIF
PRICE NET	USD\$270 PER MT CIF
QUANTITY MINIMUM	50,000.00 MT PER MONTHSS
QUANTITY MAXIMUM	800,000.00 MT PER MONTHS
DESTINATION	CIF ASWP OR STS OCEAN



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AVIATION KEROSENE JET FUEL GRADE A1 (JPA1)

ORIGIN	RUSSIA
PRICE GROSS	USD\$52 PER BBL CIF
PRICE NET	USD\$50 PER BBL CIF
QUANTITY MINIMUM	500.000.00 BBL PER MONTHS
QUANTITY MAXIMUM	10,000,000.00 BBL PER MONTHS
DESTINATION	CIF ASWP OR STS OCEAN

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

ORIGIN	RUSSIA
PRICE GROSS	USD\$52 PER BBL CIF
PRICE NET	USD\$50 PER BBL CIF
QUANTITY MINIMUM	500.000.00 BBL PER MONTHS
QUANTITY MAXIMUM	10,000,000.00 BBL PER MONTHS
DESTINATION	CIF ASWP OR STS OCEAN

D6 VIRGIN FUEL OIL

ORIGIN	RUSSIA
PRICE GROSS	USD\$0.85 PER GALLON CIF
PRICE NET	USD\$0.83 PER GALLON CIF
QUANTITY MINIMUM	100,000,000.00 GALLONS PER WEEKS X 52 WEEKS
QUANTITY MAXIMUM	800,000,000.00 GALLONS PER WEEKS X 52 WEEKS
DESTINATION	CIF ASWP OR STS OCEAN

DIESEL EN 590 10PPM

ORIGIN	RUSSIA
PRICE GROSS	USD\$390 PER MT CIF
PRICE NET	USD\$380 PER MT CIF
QUANTITY MINIMUM	50,000.00 MT PER MONTHSS
QUANTITY MAXIMUM	200,000.00 MT PER MONTHS
DESTINATION	CIF ASWP OR STS OCEAN



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DIESEL EN 590 500PPM	
ORIGIN	RUSSIA
PRICE GROSS	USD\$360 PER MT CIF
PRICE NET	USD\$350 PER MT CIF
QUANTITY MINIMUM	50,000.00 MT PER MONTHSS
QUANTITY MAXIMUM	200,000.00 MT PER MONTHS
DESTINATION	CIF ASWP OR STS OCEAN

GASOIL 500PPM / 50PPM	
ORIGIN	RUSSIA
PRICE GROSS	USD\$370 PER MT CIF
PRICE NET	USD\$360 PER MT CIF
QUANTITY MINIMUM	50,000.00 MT PER MONTHSS
QUANTITY MAXIMUM	500,000.00 MT PER MONTHS
DESTINATION	CIF ASWP OR STS OCEAN

RUSSIAN LIGHT CYCLE OIL (LCO)	
ORIGIN	RUSSIA
PRICE GROSS	USD\$370 PER MT CIF
PRICE NET	USD\$360 PER MT CIF
QUANTITY MINIMUM	50,000.00 MT PER MONTHSS
QUANTITY MAXIMUM	500,000.00 MT PER MONTHS
DESTINATION	CIF ASWP OR STS OCEAN

AUTOMOTIVE GAS OIL (AGO) FLASHPOINT 66	
ORIGIN	RUSSIA
PRICE GROSS	USD\$360 PER MT CIF
PRICE NET	USD\$350 PER MT CIF
QUANTITY MINIMUM	50,000.00 MT PER MONTHSS
QUANTITY MAXIMUM	500,000.00 MT PER MONTHS
DESTINATION	CIF ASWP OR STS OCEAN

PROCEDURES CIF ASWP

THE FOLLOWING PROCEDURES NON-NEGOTIABLE

WE DO NOT ACCEPT ANY ICPO WITH OTHER PROCEDURES

PLEASE READ CAREFULLY, BE SURE TO UNDERSTAND AND ABLE TO FOLLOW PROCEDURES THAT HAVE BEEN SET



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STEP 1

GNGROUP provides to buyers:

- a) SOFT CORPORATE OFFER (SCO)
- b) 2 **TEMPLATE** ICPO FORMAT
- c) PROVIDE 2 **DRAFTS** FOR BUYER CHOOSE:
 - i) DLC SWIFT MT700 TO FIDUCIARY COMPANY
 - ii) SBLC VIA SWIFT MT760 TO FIDUCIARY COMPANY

STEP 2

Buyer provides to GNGROUP:

- a) Official ICPO such as ICPO Templates Format from GNGROUP
- b) Copy of Buyer Scan Passport
- c) Buyer's Company Profile in PDF file
- d) Return any Draft Payment Options, which we provide in **STEP 1**, select the corresponding drafts for the buyer's bank. The buyer needs to sign and stamp the Draft Payment Option send back to GNGROUP

STEP 3

GNGROUP provides to buyers:

Draft SPA (Sales Purchases Agreement) For review, completion or any correction. Then the buyer sends Email the Draft SPA back to GNGROUP

STEP 4

GNGROUP provides to buyer "**Proforma Invoice**" and Buyer sign proforma invoice and email back to GNGROUP

STEP 5

Within 2 working days, buyer prepares payment using

- i) DLC SWIFT MT700 TO FIDUCIARY COMPANY Or
 - ii) SBLC VIA SWIFT MT760 TO FIDUCIARY COMPANY
- according to Proforma Invoice that has been sent by GNGROUP to the buyer

STEP 6

Seller issue Full POP and Shipping Documents, 2% PB Including:

- a) Copy of Commercial Invoice.
- b) Copy of Approval to License certificate.
- c) Copy of Statement of Availability of the Product.
- d) Copy of the Refinery Commitment to Produce the Product.
- e) Copy of the Transnet Contract to Transport the Product to the Port.
- f) Copy of the Port Storage Agreement.
- g) Copy of the Charter Party Agreement(S) To Transport the Product to Discharge Port.



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- h) Dip test Authorization, Tank receipt and SGS report.
- i) Copy of Vessel Questionnaire 88
- j) Copy of Bill of Lading.
- k) Certificate of Origin.
- l) Allocation Transaction Passport Code Certificate [ATPCC]
- m) The customs formalities, and test report to buyer/Bank.

STEP 7

IF SHIP TO SHIP OCEAN:

Buyer submits his Vessel information. Q88, CPA and Location Clearance. Vessel Captains contact each other and coordinate boarding of vessel for buyer's inspectors. Upon successful dip test, Buyer pays for "exact quantity" of product in Proforma Invoice using MT-103 / TT by Wire transfer delivered into vessel, 100% payable for each shipment within 1-2 banking days upon the cargo passed SGS.

IF SHIP TO BUYER'S PORT:

GNGROUP or Refinery loads the vessel, inspects the product on-board the vessel and deliver the product at a mutually agreed safe port. At the delivery port, the buyer will conduct his own inspection to ascertain the quantity and quality of the product. Upon successful dip test, Buyer pays for "exact quantity" of product in Proforma Invoice using MT-103 / TT by Wire transfer delivered into vessel, 100% payable for each shipment within 1-2 banking days upon the cargo passed SGS.

STEP 8

Product is transferred to buyer's vessel with all shipping documentation and title is transferred to buyer.

STEP 9

Seller pays commission to Seller Side and Buyer side commissions:

A. 50%: Seller Side: (50% Closed to Seller Side)

B. 50%: Buyer side: (50% Open to Buyer Mandate & Intermediaries)

C. The agreed commission will be included within an Irrevocable Master Fee, Protection Agreement (IMFPA) to be signed between the buyer and the seller, group of each party prior to issuance of the Sales and Purchase Agreement (SPA).

STEP 10

Bank Buyers Will issue New DLC or SBLC or BG Expansion for 12 Months for Subsequent Shipping and GNGROUP opens 2% PB to buyer bank for 12-month contract sales of products.



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Yours sincerely,
Best regards and thank you



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