



# VLADNEFT OIL AND GAS GLOBAL COMPANY

Our Ref NO: VLAD.0042018

Date Issued: Feb. 22nd, 2018

Valid From: Feb. 22nd, 2018 to July 30th, 2018.

To: End Buyers/ Official Buyer Mandates.

## **SOFT CORPORATE OFFER**

We, VLADNEFT OIL AND GAS GLOBAL COMPANY, with full legal responsibility, under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated below:

### **MAZUT 100 GOST 10585-75**

Minimum: 1st Trial 50,000 MT.  
Maximum 300,000 MT x 12 Months.  
Price: USD 180 Gross / 170 Net  
Commission: \$10

### **AVIATION KEROSENE JP54**

Minimum: 1st Trial 1,000,000 Barrels.  
Maximum 2,000,000 Barrels x 12 Months.  
Price: USD 30 Gross / 28 Net  
Commission: \$2

### **DIESEL D2 OIL GOST 305-82**

Minimum: 1st Trial 50,000 MT.  
Maximum 200,000 MT x 12 Months.  
Price: USD 200 Gross / 190 Net  
Commission: \$10

### **DIESEL D6 VIRGIN FUEL OIL**

Minimum: 1st Trial 100,000,000 GALS.  
Maximum 400,000,000-Gals x per weekly.  
Price: USD 0.70 Gross / 0.66 Net  
Commission: \$0.4

## **FOB ROTTERDAM PROCEDURES**

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Offer
2. Seller issues commercial invoice to Buyer, Buyer signed and return to seller with his confirm Storage tank TSA of secured tank to proof his readiness.
3. Seller Issue Dip Test Authorization Letter, Buyer order his SGS on receipt of DTA and confirms the dip test schedule on CC E-mail to seller for proper notification of SGS team



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inspection.

4. Buyers SGS team dip and confirms report to both parties. Buyer makes payment for the total cargo via TT wire MT103.
5. Seller issues to the Buyer, Title of ownership certificate to be followed by all export documentation.
6. Seller pays commission to intermediaries involve in the transaction lifting commence
7. All ICPO's should carry in with the company Certificate and Representative's Passport Copy.