4 January 2023

**Price quoted is valid for 14 days**

**To: End Buyer**

 **Soft Corporate Offer - SCO**

To End Buyer / Mandate

We, on behalf End Seller Refinery / Logistics Company, with full Legal Responsibility Under Penalty of Perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this formal corporate offer for the Petroleum Products our Seller can supply for immediate lift on FOB basis from Port of Rotterdam the following Kazakhstan origin Product(s).

**Product(s)**

**AVIATION TURBINE FUEL JET A1**

ORIGIN: Kazakhstan

QUANTITY (BARREL): 2,000,000

Spot, upto 5,000,000/month x 11 months with R&E

FOB PRICE: USD Gross $88 / $86 Net per barrel

COMMISSION: USD1.00 SELLER SIDE, USD1.00 BUYER SIDE PER BARREL

MODE OF PAYMENT: TELEGRAPHIC TRANSFER (TT) MT 103

DISCHARGE PORT: FOB ROTTERDAM

**DIESEL D6 VIRGIN LOW POUR FUEL OIL**

ORIGIN: Kazakhstan

QUANTITY (GALLON): 100,000,000 gallons

Spot, upto 600,000,000 gallons/month x 11 Months with R&E

FOB PRICE: USD Gross $0.96/$0.94 Net PER Gallon

COMMISSION: USD 0.01 SELL SIDE / USD 0.01 BUY SIDE PER GALLON

MODE OF PAYMENT: TELEGRAPHIC TRANSFER (TT) MT 103

LOADING PORT: FOB ROTTERDAM

**EN590 10PPM**

ORIGIN: Kazakhstan

QUANTITY : 100,000 MT

Spot, upto 500,000 MT/month x 11 months with R&E

FOB PRICE: USD Gross $460 / $450 Net per MT

COMMISSION: USD 5.00 SELL SIDE / USD 5.00 BUY SIDE PER MT

MODE OF PAYMENT: TELEGRAPHIC TRANSFER (TT) MT 103

LOADING PORT: FOB ROTTERDAM

 **\* Seller's Procedures are non-negotiable\*\*\*\*\*\***

**FOB Transaction Procedures - Tank extension**

* **The Buyer Issue ICPO with his International Passport Copy (Data Page) to the Seller.**
* **The Seller issues Commercial Invoice (CI) for the available quantity in the Seller’s Storage Reservoir to the Buyer, Buyer signs and returns the CI to the Seller with their signed Tank Storage Agreement (TSA) for the Seller’s Verification and Receive Approval to enable buyer to extend seller tank farm.**
* **Seller issue to the buyer TSR to contact tank farm for product confirmation and tank extension. Upon successful extension of tanks the buyer access the product physical.**
* **The Seller issues the Partial POP documents as below and sends to the Buyer.**
* **Commitment to Supply**
* **Certificate of Origin**
* **Authorization to Verify (ATV)**
* **Unconditional DTA**
* **Fresh SGS (not older than 48 hours)**
* **Tank Storage Receipt (TSR)**
* **ATS – Authorization to Sell**
* **Injection Report.**
* **The Buyer conducts inspection by SGS on buyer’s expense.**
* **Seller issue the NCNDA/IMPFA to all intermediaries involved in the transaction and for endorsement.**
* **Upon successful dip test of the product, Seller commence injection to Buyer’s tank or vessel, Buyer makes payment of the product via MT 103 and Seller transfer Title Ownership to buyer.**