

Issue Date: 05 January 2022

Valid Till: 04 April 2022

Via Mandate: Mr Robert L. Haas

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SOFT CORPORATE OFFER (SCO)

We, JSC RUSTOPLIVO REFINERY - the Supplier/Titleholder (Russian Refinery) with full corporate responsibility & authority under penalty of perjury with the Law of Russian Federation, hereby we issue Soft Corporate Offer as mention product below & we are ready, willing & able to sell product with the following conditions.

Product: JET FUEL A-1

Quantity: Trial 1 Million Barrels & Contract 1 - 5 Million Barrels/Month X 12 Months

Price: Gross USD 36/Barrel and Net USD 32/Barrel FOB Rotterdam

Commission: USD 2/Barrel Seller side and USD 2/Barrel Buyer side

RUSSIA EXPORT BLEND CRUDE GOST 9965-76

Quantity: Trial 1 Million Barrels & Contract 1 - 5 Million Barrels/Month X 12 Months

Price: Gross USD 38/Barrel and Net USD 34/Barrel FOB Rotterdam

Commission: USD 2/Barrel Seller side and USD 2/Barrel Buyer side

Product: JP54 AVIATION KEROSENE

Quantity: Trial 1 Million Barrels & Contract 1 - 5 Million Barrels/Month X 12 Months

Price: Gross USD 36/Barrel and Net USD 32/Barrel FOB Rotterdam

Commission: USD 2/Barrel Seller side and USD 2/Barrel Buyer side



Product: D6 VIRGIN FUEL

Quantity: Trial 100 million Gallons & Contract 200 - 500 million Gallons/Month X 12 Months

Price: Gross USD 0.68/Gallon and Net USD 0.64/Gallon FOB Rotterdam

Commission: USD 0.02/Gallon Seller side and USD 0.02/Gallon Buyer side

Product: DIESEL ULTRA LOW SULPHUR (500PPM)

Quantity: Trial 100,000 MT & Contract 100,000 - 500,000 MT/Month X 12 Months

Price: USD 245/MT and Net USD 235/MT FOB Rotterdam

Commission: USD 5/MT Seller side and USD 5/MT Buyer side

Product: D2 GAS OIL I-02-62 GOST 305-82

Quantity: Trial 100,000 MT & Contract 100,000 - 500,000 MT/Month X 12 Months

Price: USD 240/MT and Net USD 230/MT FOB Rotterdam

Commission: USD 5/MT Seller side and USD 5/MT Buyer side

Product: DIESEL FUEL EN 590 (10 PPM)

Quantity: Trial 100,000 MT & Contract 100,000 - 500,000 MT/Month X 12 Months

Price: USD 245/MT and Net USD 235/MT FOB Rotterdam

Commission: USD 5/MT Seller side and USD 5/MT Buyer side



RUSSIAN MAZUT M100 10585/75

Quantity: Minimum: 50,000 MT Trial Shipment /
Maximum: 300,000 MT Monthly.

FOB Price: USD195 Gross / USD185

Net Commission: USD5 / USD5

Product: LIGHT CYCLE OIL (LCO)

Quantity: Trial 1,000,000 Metric Ton & Contract 1,000,000 – 5,000,000 Metric Ton
per Month X 12 Months

Price: USD 200/Metric Ton and Net USD 190/Metric Ton - FOB

Commission: USD 5/Metric Ton Seller side and USD 5/ Metric Ton Buyer side

TERMS & CONDITIONS

Origin:	Russian Federation
Specification:	To be approved on CI / SPA
Inspection:	SGS at loading port on Buyer expense
Term:	Trial shipment & Contract 12 Months
Payment:	SWIFT MT103 TT WIRE / SWIFT MT760 BG



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STANDARD PROCEDURE DIP & PAY FOB ROTTERDAM:

1. Buyer sends ICPO in line with seller working procedures alongside his/her Tank Storage Agreement (T.S.A.) on receipt and acceptance of Seller's Soft Offer;
2. Seller issues Commercial Invoice (C.I.), Buyer Signs along with the buyer storage tank farm .
3. Upon receipt and review of the signed C.I., seller issues Dip Test Authorization (D.T.A) to be completed and signed by buyer in order for Dip Test to be conducted alongside counter signed copies of the C.I.;
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents: -
 - A. Fresh SGS Report (Not older than 72 hours);
 - B. Product Reservoir Receipt;
 - C. Accreditation Certificate;
 - D. Product Passport (Quantity and Quality Analysis);
 - E. Authorization to Sell and Collect Certificate (ATSCC);
 - F. Pre-Injection Report (PIR);
 - G. NCNDA/IMFPA (To be completed by all intermediaries);
 - H. Certificate of Product Origin;
 - F. Authority to Verify (ATV) either physically or otherwise.
5. Upon receipt and confirmation of the above POP Documents, Buyer provide its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in seller's tanks;
6. Buyer upon successful Dip Test makes full payment by MT103 / TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately;
7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order.

JSC RUSTOPLIVO REFINERY

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